

# David M. Bartel

Real Estate Broker/Owner  
Transition Properties Inc.

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## Licenses

State of Minnesota - Real Estate Broker, 2007 (Lic. #40058399, Expiration Date 6-30-15).  
State of Minnesota - Real Estate Salesperson, 2001

## Professional Memberships

Member of the National Association of Realtors (NAR)  
Member of the Minnesota Association of Realtors (MAR)  
Member of the St. Paul Area Association of Realtors (SPAAR)

## Professional Real Estate Experience

<b>Transition Properties Inc</b> , White Bear Lake, MN	<b>Real Estate Broker/Owner</b>	2007 - Present
<b>The Duff Team - Keller Williams Realty</b> , Vadnais Heights, MN	<b>Managing Partner/Realtor</b>	2004 - 2007
<b>The Duff Team - Edina Realty</b> , Maplewood, MN	<b>Realtor</b>	2001 - 2004

15 years of experience in real estate sales, management, training and consulting in the Twin Cities metropolitan area as well as providing national property disposition services, resulting in the successful sale of more than 600 properties in excess of \$100 million in sales volume.

## Areas of Specialty

### **Residential Real Estate Sales, Management and Training.**

350+closed transactions in Twin Cities real estate sales.  
\$60+ million in sales volume.

*Including: Single Family Residential, Multi-Family Residential, New Construction, Vacant Land, Commercial, Investment, Distressed and Bank-Owned properties.*

- Comparative Market Analysis.
- Broker Price Opinions
- Agent management and training.
- Contract Review.
- Marketing
- Offer negotiation
- Investment property analysis.

### **REO Property Disposition Consulting**

300+ Bank -Owned properties throughout 40+ states  
\$50+ Million in sales volume.

- Portfolio management.
- Review/Analysis of Appraisals, Broker Price Opinions and Inspection reports.
- Value Added Repair Analysis
- Realtor/Broker management
- Property Preservation management

## Education

University of St. Thomas-Shenehon Center for Real Estate  
Professional Certification in Commercial Real Estate  
Pro Source/Kaplan – Required, Broker, Salesperson and Continuing Education  
(300+ hours of various accredited real estate courses).  
Minneapolis Drafting School– Architectural/Structural Design and Drafting  
Associate Degree (equivalent)  
University of Minnesota – Architectural Studies